Triton Technical LLC and Great Circle Systems Announce Merger of Business Operations

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Triton Technical and Great Circle Systems have announced today the planned merger of their business operations - offering even greater audio/visual, information technology, and communications consulting, design, and integration services to the superyacht industry.

Great Circle Systems' highly skilled team will operate under the Triton Technical brand.

"GCS [Great Circle Systems] is excited about the opportunity brought forth with the merger," explains Darren Mayhead, CEO of GCS and 24-year veteran of the superyacht industry. Having served in the British Royal Navy as a Submarine Engineer, and then in the capacity of Chief Engineer onboard some of the most prestigious Superyachts, Darren brings with him a unique skillset, and operational perspective from the vessel side. He added, "Our clients have a lot to gain from this merger, as we can now offer true 24/7/365 remote support services, and additionally, we now have the added benefit of expanded AV, Security, and Control core competencies to offer our clients, that we could not before. In addition, our support and service reach now extends into Europe which is something our clients have been pressing for."

The merger is designed to bring forth an expanded service offering, increased responsiveness, and efficiencies only made possible by growing the team with seasoned personnel.

GCS has been in the IT and Vessel Management software business longer than any other company in the yacht industry and has seen a great evolution, explains Scott Strand, President of GCS. "This merger is really exciting. We built our expertise in enterprise class IT systems and market leading operations software, coupled with great personal support."

Scott continued on to say, "with the convergence of all-IP technology within our market, it makes a tremendous amount of sense to combine with Triton Technical and continue the evolution of expertise that we have been part of all along. We'll be able to provide more of everything we do through this new team." 23 years ago, Scott Strand founded Great Circle Systems after being an active yacht captain for many years.

David Denchik, CEO of Triton Technical commented, "A lot of [Triton Technical] clients are also clients of GCS for their Triton Administrator yacht management software. I have always been impressed by the professionalism of their team and the GCS installs we encounter in the field are superb. It is quite common for Triton Technical's support team to run across Triton Administrator when undertaking refits or deploying new workstations for crew. Darren, Scott, and their team have the type of talent, experience, and results that provide a true win-win for the companies and our clients. Another huge benefit to Triton clients is that we will maintain an office in Ft Lauderdale." More than two decades ago, David Denchik entered the superyacht arena as an integration engineer at Vulcan, Inc. where he worked on the build team for Motor Yacht Octopus, designing one-of-a-kind, truly bespoke, cutting-edge entertainment and media ingestion solutions as a private technical engineer for the principal. This experience led to the formation of Triton Technical in 2004, bringing a new level of professional AV/IT integration to the super yacht industry.

The combined experience and expertise of Triton Technical and Great Circle Systems allows for full consulting, design, and integration with the following core competencies:

- Conceptual Design and Technology Specification
- Refit and Project Planning
- Entertainment Systems
- Automation Systems
- Comfort Systems
- Lighting design and control
- Crew Notification Solutions
- Media Storage and Content Delivery
- Surveillance Systems, 360-degree viewing, thermal imaging with tracking
- IT Infrastructure
- IT Security Posture Assessment and Cyber Security Compliance Planning and Design
- Cellular and Satellite Communication Systems and Services
- Telecom Services
- DMR, TETRA, and UHF Radio Systems
- Shore IT Hosting Services and Support
- Yacht Management Software Consulting and Integration
- AV/IT/SATCOM System Installation

The companies have shared that the merger will be completed by the end of the year.

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